

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 01821 271212Z

42

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 271153Z APR 75
FM AMEMBASSY KUWAIT
TO MR. JAMES PORTER
CHASE BAG CO.
2 GREENWICH PLAZA
GREENWICH, CONN.
TELEX: 96-5832
INFO SECSTATE WASHDC 2850
USDOC WASHDC

UNCLAS KUWAIT 1821

E.O. 11652: N/A

TAGS: BGEN KU

SUBJECT: KUWAIT BAG FACTORY FOR CEMENT

1. PURSUANT TO YOUR TELECON WITH TED KATTOUF, HE HAS CHECKED WITH AL-AHLEIA TRADING AND INVESTMENT CO. ABOUT PROJECT. HE TOLD BY COMPANY CHAIRMAN, KHALED SULTAN, THEY HAVE RECENTLY REACHED AGREEMENT WITH U.K. FIRM CONVERTABACK (PHONETIC) TO SUPPLY EQUIPMENT, BUILD PLANT, AND UNDERTAKE TRAINING FOR THEM. THEY ARE HOWEVER STILL INTERESTED IN FOREIGN PARTNER WILLING TO ASSIST WITH MARKETING AND PROBABLY MANAGEMENT. SULTAN PLANS TO VISIT MIAMI ABOUT MAY 19 FOR SEVERAL DAYS AND WOULD BE WILLING TO MEET YOU IN NEW YORK AT THAT TIME TO DISCUSS PROJECT IF YOU HAVE SERIOUS INTEREST. AS WE HAVE NO TELEX FACILITY AT EMBASSY SUGGEST YOU PASS REPLY THROUGH COMMERCE ACTION GROUP FOR NEAR EAST AT U.S. DEPT OF COMMERCE OR TELEX HILTON HOTEL, KUWAIT.

2. SULTAN ALSO KNOWS GREENWICH INVESTMENT BANKER BILL KENT WHO PARTNER IN LOCAL INVESTMENT FIRM. YOU MAY WISH CALL ON HIM FOR FURTHER GUIDANCE.
STOLTZFUS

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NNN

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